

General Agencies

Combined Health/Life

FOR THE WEEK ENDING

May 3, 2015

Diamond Producers (\$50,000 & Above)

| Jon Ahlbum | The Ahlbum Insurance Group, Inc. | | 20 | | | | |
|--|--|----------|----|--|--|--|--|
| Platinum Producers (\$30,000 - \$50,000) | | | | | | | |
| Shackelford, Edward L. | vard L. The Assurance Group, Inc. | | 11 | | | | |
| Gold Producers (\$10,000 - \$30,000) | | | | | | | |
| Graham, Mark B. | AmeriLife | \$26,028 | 23 | | | | |
| Lemar, Mike | Sunshine State Agency | \$24,216 | 13 | | | | |
| Borosak, William J. Jr. | Secure Financial Group, LLC. | \$22,679 | 5 | | | | |
| Hatton, Catherine E. | Long Island Insurance Solutions | \$19,432 | 16 | | | | |
| Barta, Devin M. | | \$17,115 | 4 | | | | |
| Graham, Christopher N., CLU | Graham Financial Group, Inc. | \$13,330 | 2 | | | | |
| Concklin, Ron | Rosenberg-Concklin, Inc. | \$12,445 | 11 | | | | |
| Sachs, Kerry | Secure Retirement Solutions, Inc. | \$11,152 | 3 | | | | |
| Clark, John W. | Senior Solutions Insurance Agency | \$10,438 | 7 | | | | |
| Silver Producers (\$5,000 - \$10,000) | | | | | | | |
| Art Jetter & Company, Inc. | | \$8,623 | 4 | | | | |
| Ahlbum, Tim | | \$8,388 | 3 | | | | |
| Senior Services of North America, Inc. | | \$8,272 | 2 | | | | |
| Gelbwaks, Peter S. | Gelbwaks Executive Marketing Corp. | \$7,929 | 3 | | | | |
| Ahlbum, Donna M. | | \$7,739 | 2 | | | | |
| Rosati, Lisa | | \$7,739 | 2 | | | | |
| Wroblewski, Robert M. | SOS Insurance Group | \$7,499 | 3 | | | | |
| Sakharoff, Richard D. | Security Benefits Group, Inc. | \$6,780 | 2 | | | | |
| Hirsch, Susan J. | | \$6,095 | 4 | | | | |
| Maisto, Stephen | Senior Health Solutions | \$5,952 | 2 | | | | |
| Senior Insurance Marketing, Inc. | | \$5,832 | 2 | | | | |
| Sweeney, Paul | Quality First Insurance Agency, Inc. | \$5,759 | 2 | | | | |
| Sheldon, Paul T. | Paul Sheldon Insurance & Benefits Planning | \$5,640 | 1 | | | | |
| Heller, Mark | Heller Insurance Agency | \$5,543 | 1 | | | | |
| LePage, Kenneth L. Jr. | LePage Insurance Agency | \$5,256 | 3 | | | | |
| Ehrlich, Carl F. | Ehrlich Insurance Agency | \$5,194 | 1 | | | | |



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Combined Health/Life Bronze Producers (\$2,500 - \$5,000)

| Holmquist, James A. | Holmquist Insurance Agency | \$4,608 | 1 |
|---|---|---------|---|
| Pollier, Robert L. Jr. | Senior Management Services | \$4,512 | 2 |
| Mednick, Scott E. | Professional Insurance Systems of Florida | \$4,440 | 4 |
| Centerstone Insurance & Financial Svcs. | , | \$4,211 | 2 |
| Zum Tobel, Marc G. | Consolidated Insurance Group, Inc. | \$3,995 | 2 |
| Greenberg, Joshua K. | | \$3,851 | 1 |
| Rosen, Paul J. | Paul J. Rosen Financial Services, Inc. | \$3,768 | 1 |
| Finkelstein, Lynn | Finkelstein Insurance Agency | \$3,672 | 1 |
| Stevens, Ray | Stevens & Associates Insurance Agency, Inc. | \$3,611 | 1 |
| Stiffler, Harold | Stiffler Insurance Agency | \$3,576 | 1 |
| Tomaka, Carolyn | Tomaka Insurance Agency | \$3,576 | 1 |
| Curtis, Lonnie G. | Curtis Insurance Agency | \$3,564 | 1 |
| Saxen, Frank | Saxen Insurance Agency | \$3,408 | 1 |
| Rodriguez, Carmen A. | Landers-Stein & Associates | \$3,383 | 1 |
| Gardner, Grant G. | | \$3,359 | 1 |
| Harshman, Ronald C. | Harshman Insurance Agency | \$3,276 | 1 |
| Rosen, Ricky E. | Rosen Insurance Agency | \$3,276 | 1 |
| Abbatiello, Vincent | Mainstay Retirement Solutions | \$3,228 | 1 |
| Benefit Plans of America, Inc. | | \$3,228 | 1 |
| Craig, James M. | Craig Insurance Agency | \$3,194 | 1 |
| Schuler, James F. | Consumer Group Services, Inc. | \$3,191 | 1 |
| Klein, Stuart B. | Klein Insurance Agency | \$3,180 | 1 |
| Chernoff, Michael D. | Chernoff Insurance Agency | \$3,167 | 1 |
| Barrowman, Jeffrey A. | Barrowman Insurance Agency | \$3,107 | 1 |
| Averill, Steven B. | Averill Insurance Agency | \$3,084 | 1 |
| Schoenthal, Charles I. | Schoenthal Insurance Agency | \$3,059 | 1 |
| American Eagle Consultants, Inc. | | \$3,000 | 2 |
| Brown, Matthew | | \$2,952 | 1 |
| Costanzo, Nicholas P. | | \$2,927 | 1 |
| Fingeret, Benjamin W. | Fingeret Insurance Agency | \$2,927 | 1 |
| Katlin, Andrew | Katlin Insurance Agency | \$2,927 | 1 |
| Showalter, Harry R. | Showalter Insurance Agency | \$2,880 | 1 |
| Jaffe, Joseph A. | | \$2,844 | 1 |
| Joiner, Clifton T. | Joiner Insurance Agency | \$2,844 | 1 |
| Martutartus, Joseph W. Jr. | | \$2,844 | 1 |
| Rash, Richard S. | | \$2,844 | 1 |
| Schwartz, Scott J. | Insurance Protection Services | \$2,844 | 1 |
| King, Clarence W. | King Insurance Agency | \$2,820 | 1 |
| Nordstrom, Timothy W. | Nordstrom Insurance Agency | \$2,640 | 1 |
| Balogh, Christian J. | | \$2,628 | 1 |
| Capital Solutions of Suffolk, Inc. | | \$2,616 | 1 |
| P T Consultants of North Hills, Ltd. | | \$2,616 | 1 |
| Sakich, Frank V. Jr. | Sakich Insurance Agency | \$2,604 | 1 |
| Baacke, Brian W. | Baacke Insurance Agency | \$2,592 | 3 |
| Edwards, Jackson IV | | \$2,559 | 1 |
| | | | |



Writing Agents

Kingsley, Beverly J.

FOR THE WEEK ENDING

Combined Health/Life

May 3, 2015

\$10,068

| Silver Producers (\$5,000 - \$10,000) | | | |
|---------------------------------------|---------|-------------------|---------|
| Graham, Christopher N., CLU | \$9,970 | Sommer, Ann | \$5,952 |
| Ranney, Eugene | \$9,408 | Reyes, Gustavo M. | \$5,844 |
| Chester, Susan L. | \$7,528 | Wright, Keith A. | \$5,688 |
| Sachs, Kerry | \$7,276 | Sheldon, Paul T. | \$5,640 |
| Weiland, David | \$7,032 | Heller, Mark | \$5,543 |
| Trembicki, Kenneth | \$6,384 | Ehrlich, Carl F. | \$5,194 |

Barta, Devin M.

\$13,212

Bronze Producers (\$2,500 - \$5.000)

| Bronze Producers (\$2,500 - \$5,000) | | | |
|--------------------------------------|---------|------------------------------------|---------|
| Holmquist, James A. | \$4,608 | Altner, Robert M. | \$3,192 |
| Maisto, Stephen | \$4,464 | Hackmeier, Jeff D. | \$3,191 |
| Maviglia, Raymond C. | \$4,260 | Klein, Stuart B. | \$3,180 |
| Simon, Menachem | \$4,152 | Chernoff, Michael D. | \$3,167 |
| Hatton, Catherine E. | \$4,104 | Barrowman, Jeffrey A. | \$3,107 |
| Jowers, Philip M. | \$3,972 | Douglas, Bonnie R. | \$3,107 |
| Ahlbum, Tim | \$3,888 | Averill, Steven B. | \$3,084 |
| Greenberg, Joshua K. | \$3,851 | Macht, Richard | \$3,084 |
| Lange, Stephen R. | \$3,828 | Schoenthal, Charles I. | \$3,059 |
| Omid, Robert | \$3,768 | Brown, Matthew | \$2,952 |
| Rosen, Paul J. | \$3,768 | Costanzo, Nicholas P. | \$2,927 |
| Tretola, Alfred | \$3,768 | Dillow, David S. | \$2,927 |
| Finkelstein, Lynn | \$3,672 | Fingeret, Benjamin W. | \$2,927 |
| Delauter, Kenneth R. Jr. | \$3,623 | Glickman, Abraham | \$2,927 |
| Stevens, Ray | \$3,611 | Lembcke, Julia G. | \$2,927 |
| Mihalyi, Patricia M. | \$3,576 | Zum Tobel, Marc G. | \$2,927 |
| Tomaka, Carolyn | \$3,576 | Showalter, Harry R. | \$2,880 |
| Curtis, Lonnie G. | \$3,564 | Doering, Robert J. | \$2,844 |
| Hawker, Robert S. | \$3,540 | Jaffe, Joseph A. | \$2,844 |
| Sakharoff, Richard D. | \$3,504 | Joiner, Clifton T. | \$2,844 |
| Saxen, Frank | \$3,408 | Leznevich, Gregory A. | \$2,844 |
| Preuss, Diane J. | \$3,383 | Martutartus, Joseph W. Jr. | \$2,844 |
| Gardner, Grant G. | \$3,359 | Rash, Richard S. | \$2,844 |
| Esch, Jagger W. | \$3,348 | Schwartz, Scott J. | \$2,844 |
| Heimes, Amanda K. | \$3,324 | Shotwell, Mary P. | \$2,844 |
| Wyatt, Eddie H. | \$3,324 | King, Clarence W. | \$2,820 |
| Kahn, Peter S. | \$3,300 | Jacka, Frederick W. | \$2,760 |
| Ottovegio, Xiomara | \$3,300 | Shusterman, Nathan | \$2,678 |
| Strohm, Mark C. | \$3,300 | Nordstrom, Timothy W. | \$2,640 |
| Valdes, Jorge A. | \$3,300 | Rivers, Jermaine | \$2,640 |
| Harshman, Ronald C. | \$3,276 | Balogh, Christian J. | \$2,628 |
| Katz, David | \$3,276 | Capital Solutions of Suffolk, Inc. | \$2,616 |
| Mairano, Alexander E. | \$3,276 | Mondrick, J.P. | \$2,616 |
| Solodkin, Jason M. | \$3,276 | Sakich, Frank V. Jr. | \$2,604 |
| Butts, David J. | \$3,228 | Edwards, Jackson IV | \$2,559 |
| Craig, James M. | \$3,194 | Schultz, Kimery | \$2,508 |